

# WHO IS PEI-GENESIS?

PEI-Genesis is the world's fastest assembler of precision connectors and power supplies. From one of the world's largest component inventory, we develop engineered solutions that support the military, industrial, medical, aerospace, transportation, and energy sectors worldwide. PEI-Genesis can build more than 12 million unique connectors from stock at a rate of more than 5,000 per hour. Using proprietary automation for speed, consistency, and quality, PEI-Genesis can build just 1 piece or 10,000 pieces with equal ease; built to any standard or customized specification.

As the world's largest Amphenol and ITT Cannon connector distributor, PEI-Genesis is the only partner that guarantees assembly and shipment of connectors in 48 hours and power supplies in a week. Headquartered in Philadelphia, PA, PEI-Genesis has production facilities in South Bend, IN; Bensalem, PA; and Southampton, UK; as well as 27 sales offices in eight countries. More information can be found at www.peigenesis.com.





### **Authorized Suppliers**

Jillolized Jopp	11013	
Amphenol	•	E-T-A
Anderson Power	•	Excelsy
Conta-Clip	•	Flexa
CGE	•	FRIWO:
C&K	•	FTZ
CINCH	•	Harting
Daniels Tools	•	Hellerm
Dialight	•	ICCNex

ITT Cannon Deutsch I FMO\*

Emerson Network Power

Polamco

Pyle-National RAFI

Sine

Standard-K<sup>®</sup>

Sunbank

Sure Seal

TechFlex

VEAM Zippertubing

\* North America Only

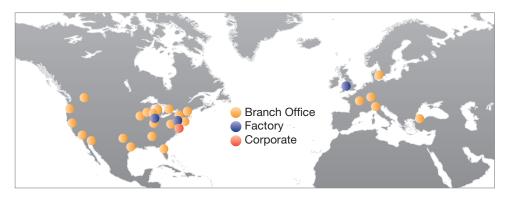
## Military and Industrial Specifications

	62 IP	MII -C-10544		MII -C-85528	MS27291	MS3450 Series
	62GB Series	MIL-C-22520		MIL-DTL-38999	MS27466	MS3470 Series
	ARINC 600	MIL-DTL-22992		MIL-DTL-5015	MS27467	MS90376
	BACC10	MIL-DTL-24308	•	MIL-I-23053	MS27468	MS90455
	BACC45	MIL-DTL-25955		MIL-T-29504	MS27485	NAS1744
	BACC47	MIL-DTL-26482		MS18235	MS27486	NAS1745
	BACC63	MIL-DTL-26500		MS18236	MS27488	NAS1746
	BACC65	MIL-DTL-27599		MS18237	MS27505	PPS
	BACC66	MIL-C-28840	•	MS18238	MS27656	PPM
	BARRACUDA	MIL-C-39012	•	MS24256	MS3057	SCE
	BKA	MIL-C-39029		MS25010	MS3100 Series	SS-*P or SS-*S
	C091	MIL-DTL-55116	•	MS25041	MS3109 Series	UG
	C146	MIL-DTL-55181	•	MS25042	MS3110 Series	VG 95 234
	C16-3	MIL-C-81659		MS25043	MS3117 Series	VG 95 324
	CIR	MIL-T-81714	•	MS25183	MS3120 Series	VG 95 328
	DIN 72585	MIL-I-81969		MS25251	MS3180 Series	VG 95 343
	ECO MATE	MIL-DTL-83513		MS25256	MS3191	VG 96 912
	ECTA	MIL-DTL-83723		MS25257	MS3410 Series	VG 96 929
	MIL-C-81511	MIL-DTL-83733		MS25331	MS3420	WK, GK, SK, NK
•	MIL-A-55339	MIL-C-85049	•	MS25446	MS3440 Series	FK or LK

## **Approved Space Specifications**

- NASA specifications 40M38277, 40M38298,
- Amphenol & Cannon MIL-DTL-38999 (Class G)
- Amphenol Mod Code 453, 461 & 467
- Cannon PV series
- Cannon Space D-Subminiatures
- Cannon KPD series
- Cannon Mod Code 16 & 27

#### **Our Locations**





PEI-Genesis has 27 offices in 8 countries and is continuing to grow. For the location nearest you, visit www.peigenesis.com, call 1-800-642-8750 (in North America) or +44 (0) 844 871 6060 (EMEA), or email: sales@peigenesis.com.









#### **DESIGN CYCLE**

When it comes to the world of connectors and power supplies. there is a vast array of manufacturing options. Because these products are not the primary driver in a design, they are typically considered late in the design cycle. That tendency, when coupled with long lead times, can cause a disproportionate share of delays and aggravation. What can you do?

You could go on-line and find a tool to help you select parts, or you can turn to PEI-Genesis, who will:

- engage with you as early as possible in the design cycle.
- give you access to engineers across the globe so you can meet face-to-face with someone who truly understands your needs.
- provide design tools and a structured methodology that will address reliability, reduce assembly time, minimize tooling costs and propose parts that are cost-effective and readily available, all without sacrificing performance.
- bring world class expertise and cutting edge tools to bear on the application requirements to accelerate the design cycle and offload a significant portion of the design effort.
- save you time by allowing your overworked and understaffed engineering team to focus solely on the critical design elements.

#### ASSEMBLING NASA-APPROVED OUTGASSED **CONNECTORS IN 48 HOURS**

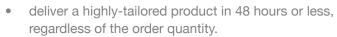
As more advances are made in commercial space travel, the demand for outgassed connectors is increasing. Typically nonmetallic connector materials such as plastics, adhesives, and platings can release Volatile Organic Compounds (VOC's). In space applications, the VOC's can transfer from non-outgassed materials and degrade equipment and performance. Baking the finished connector in a controlled vacuum oven significantly reduces the total amount of VOC's, minimizing the risk of subsequent harmful outgassing in space and satisfying specifications set forth by NASA and/or the military.

After processing, the connectors are flushed in a nitrogen atmosphere and then undergo a special handling and packaging procedure to ensure that no contaminants are reintroduced. PEI has invested in an oven that can fully outgas in 4 hours, allowing us to assemble, test, outgas, package, and ship space grade connectors within our normal 48 hour build-ship promise. PEI also offers full data logging that is integrated into the system. A color chart and process report is issued with each shipment, recording the real-time temperature and vacuum levels for each batch of connectors.

#### **SUPPLY CHAIN**

You have the design, now where do you buy the parts? Different distributors have different levels of tolerance for holding inventory to support supply chains. Keeping large inventories of dedicated finished goods can help shorten lead time, but it's risky. Another common approach is to reserve "shared pools" of inventory for customers who use the same parts. However, when you look closely at the actual methods used, most solutions will not buffer the total lead time or the total quantity necessary to truly protect the supply chain from risk. At PEI-Genesis, we've chosen an alternate approach:

 give you precisely what you need, not simply what is in stock. We build virtually all of our products to order from component parts.



- reduce the risk of holding inventory, which in turn provides flexibility when needs change.
- minimize lead time. With typical lead times of 8 to 20 weeks for connectors and 12 to 26 weeks for power supply components, we make the large inventory investments that truly protect the supply chain, even in bad times.
- ensure an uninterrupted supply of material by bonding only the components needed to build the required finished goods.
- Insulate you from Engineering Change Notices (ECN). Designs evolve, and the required parts can change. If you had an in-house store, every finished good sitting in the supply chain could be made instantly obsolete, turning your potential savings into higher costs.
- isolate you from supplier quality issues. When lead times for replacement parts are 10-26 weeks, the last thing you can afford is to find bad parts on your factory floor.





www.peigenesis.com