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# Planning for Success - Prediction with Confidence

Julian Dayment & Mark Atton

# Example Projects



Sentinel



Shadow



Hermes 450



Successor



Type 45



CVF



Astute



FIST



Terrier



Foxhound

- Need for Enhanced Planning
- Support Service Design
- Deployment Planning
- Modelling
  - ▶ Demonstration
- Benefits



- Defence Budget Reductions
  - ▶ Decrease in service personnel
  - ▶ Prioritisation of capabilities
  - ▶ Shift in procurement strategy
  
- Operational Environment
  - ▶ Short notice demands - agility
  - ▶ Fluid requirements - flexibility
  - ▶ Increased tempo - responsiveness
  
- Accountability
  - ▶ Budgets held by Front Line Commands
  - ▶ DE&S focus on Value for Money delivery
  - ▶ Increased financial & reputational risk to industry



- Combination of military and industry resource to deliver optimum military effects
  
- What is different?
  - ▶ Focus on improved capability
  - ▶ Increased industry involvement
  - ▶ Strategic Support Supplier (SSS)
    - Equipment availability contracts
    - New dependencies (on industry)
    - Management of industry performance
  - ▶ Contractor Support to Operations (CSO)
    - CONDO
    - Sponsored reserves
    - Locally Recruited Workers (LRW)



- Industry
  - ▶ Stability & predictability of future business
  - ▶ Control product change
    - Enhancement
    - Obsolescence planning
  - ▶ Monthly payments & cash-flow
  - ▶ Good business if managed properly
- Military
  - ▶ More done with less
  - ▶ Improved efficiency
- Both
  - ▶ Long term relationship



- Industry
  - ▶ Failure to achieve required performance
    - Financial penalties & reputation
- Military
  - ▶ Failure to manage industry performance
    - Impact on capability & availability
- Typically due to not understanding;
  - ▶ Scope and role of industry/military at the planning stage
  - ▶ How KPIs will be met
  - ▶ The volume and timing of resource throughput
  - ▶ The cost of the service
  - ▶ In-service management approach



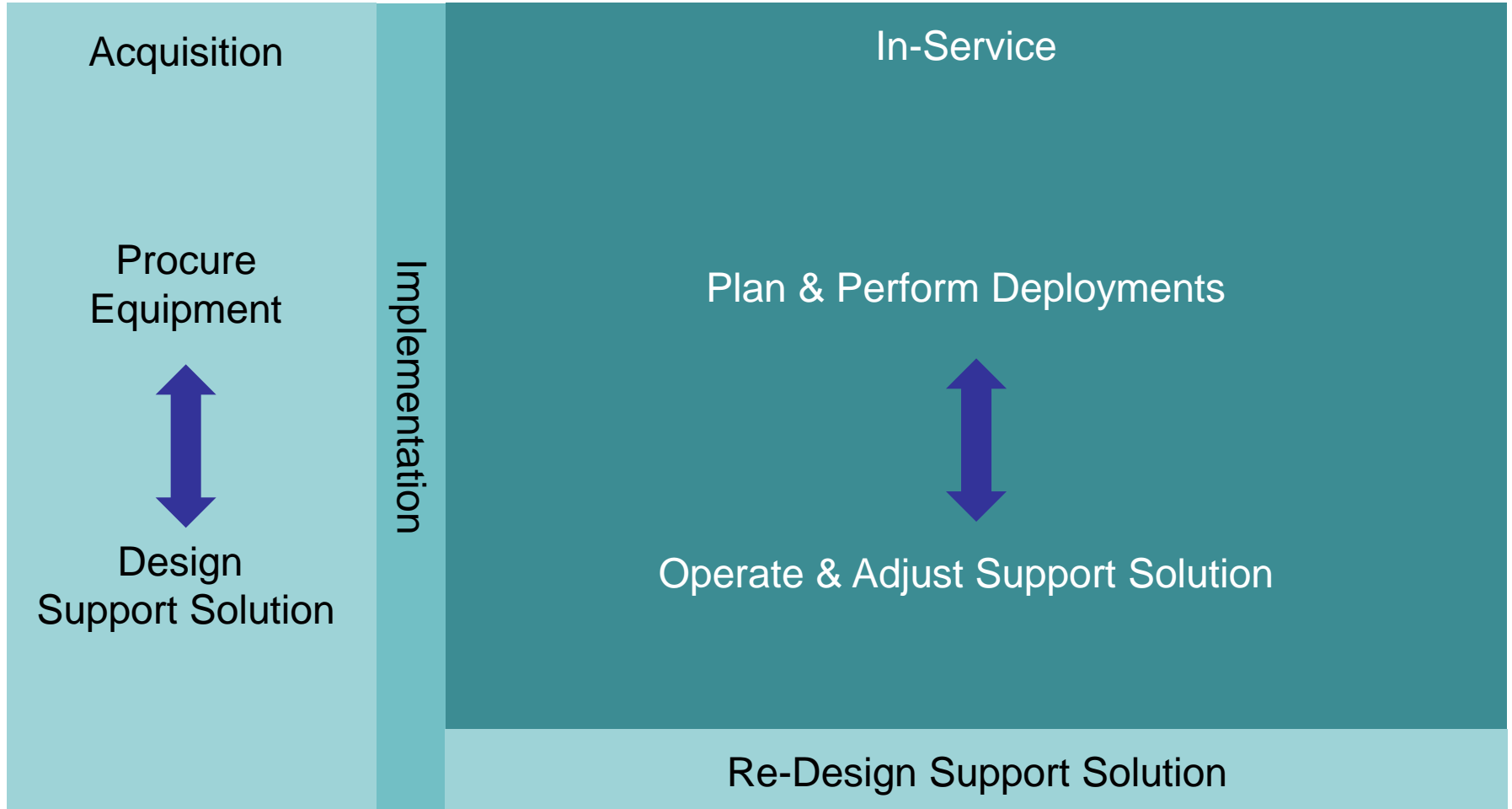
KPI - Key Performance Indicators

- Industry Planning
  - ▶ Clearly understand long term commitments
    - Associated performance requirements and costs
    - Solution options
    - Impact of decisions
  
- Military Planning
  - ▶ Clearly understand military and industry mix
    - How capability and availability can be met and the associated cost
    - Industry dependencies
    - Use of performance criteria
    - Solution options
    - Impact of decisions

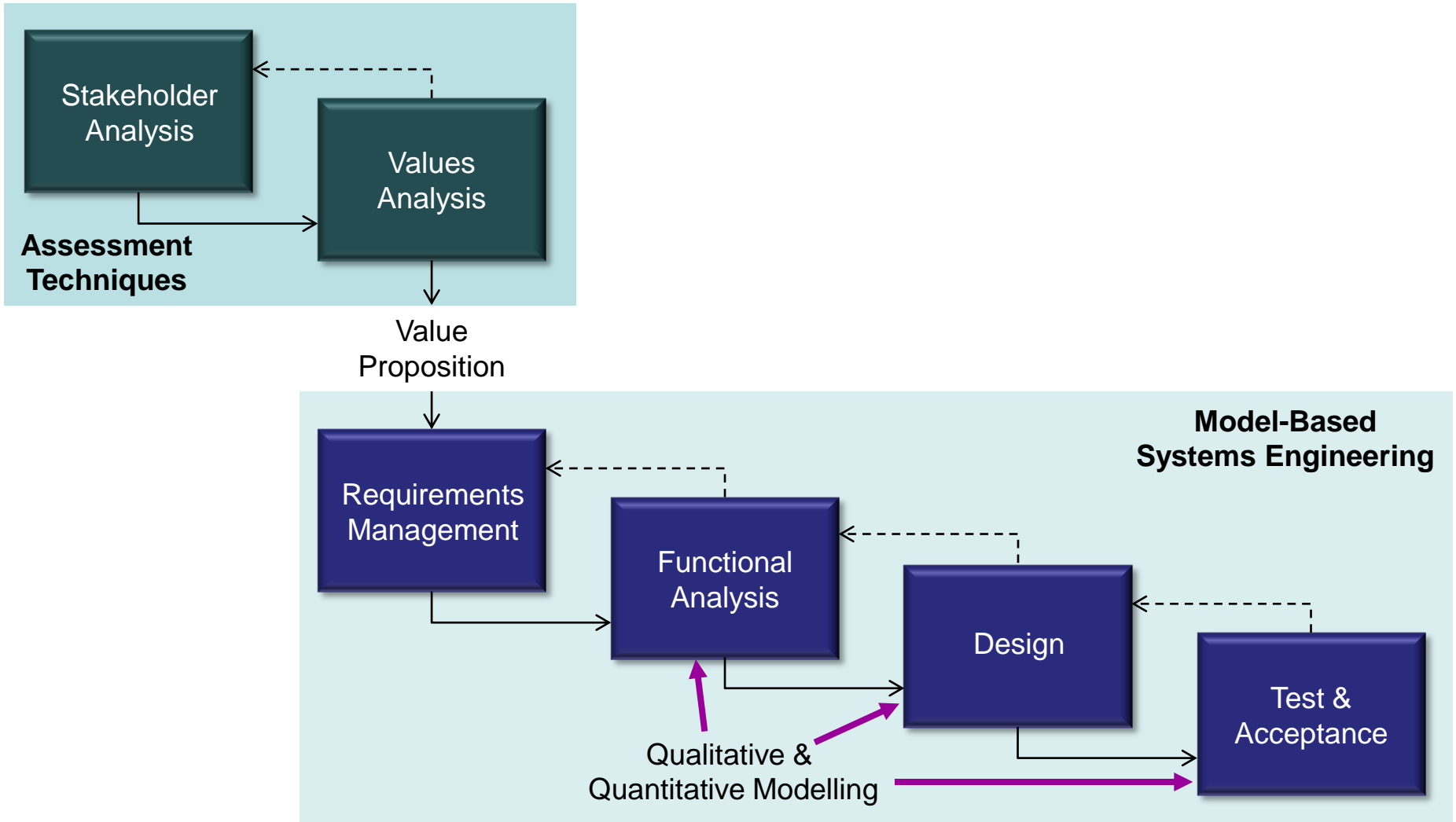




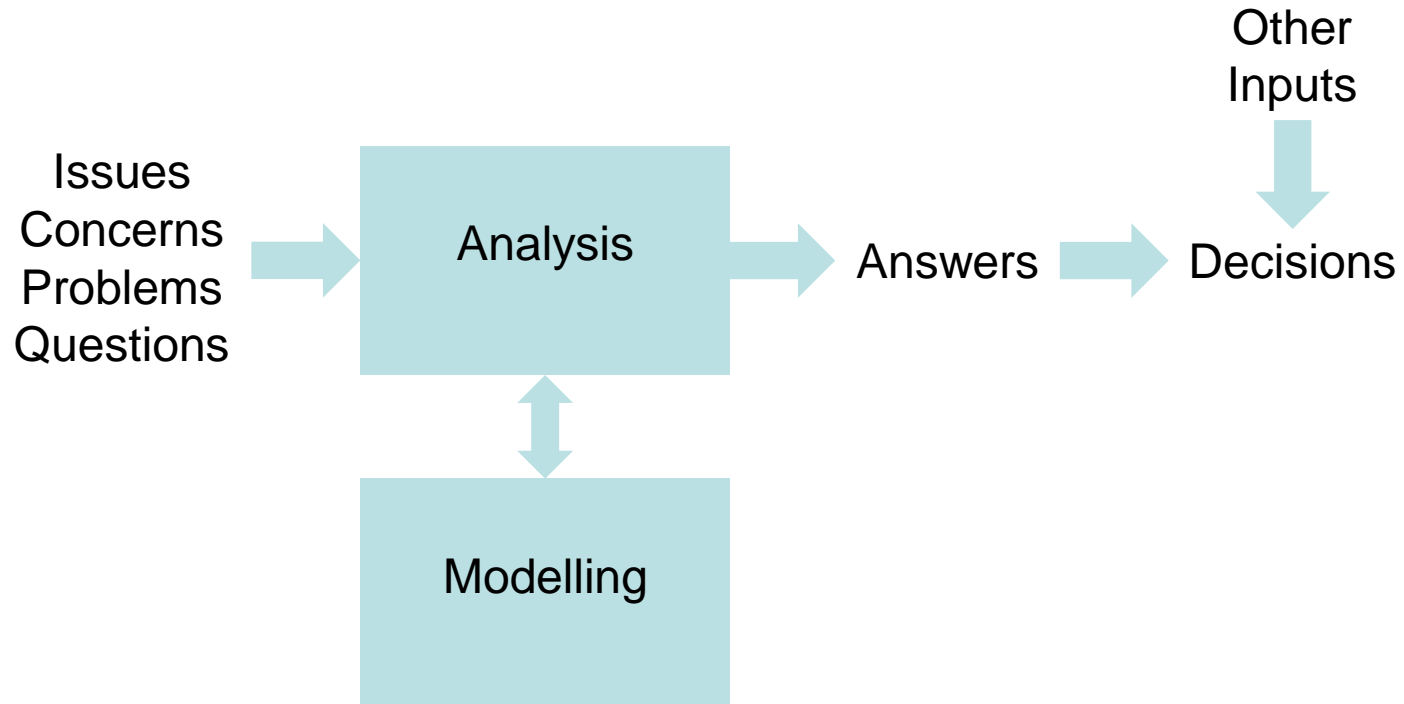
# Lifecycle (Simplistic View)



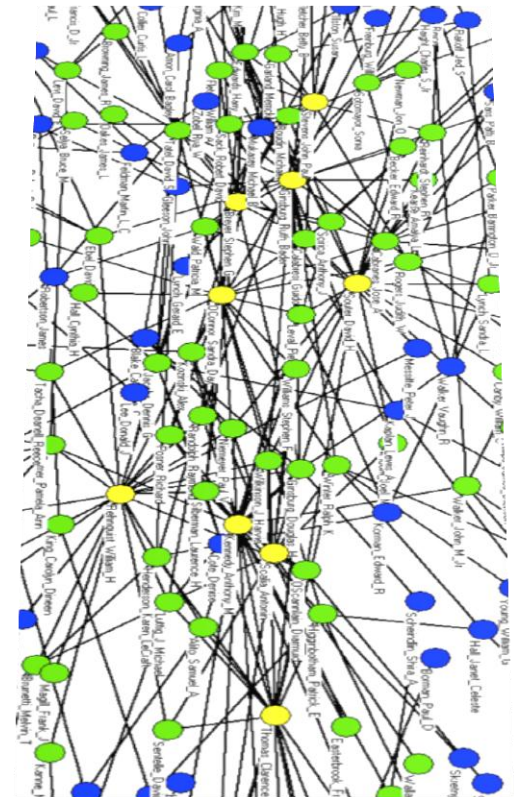
# Support Service Design - Approach



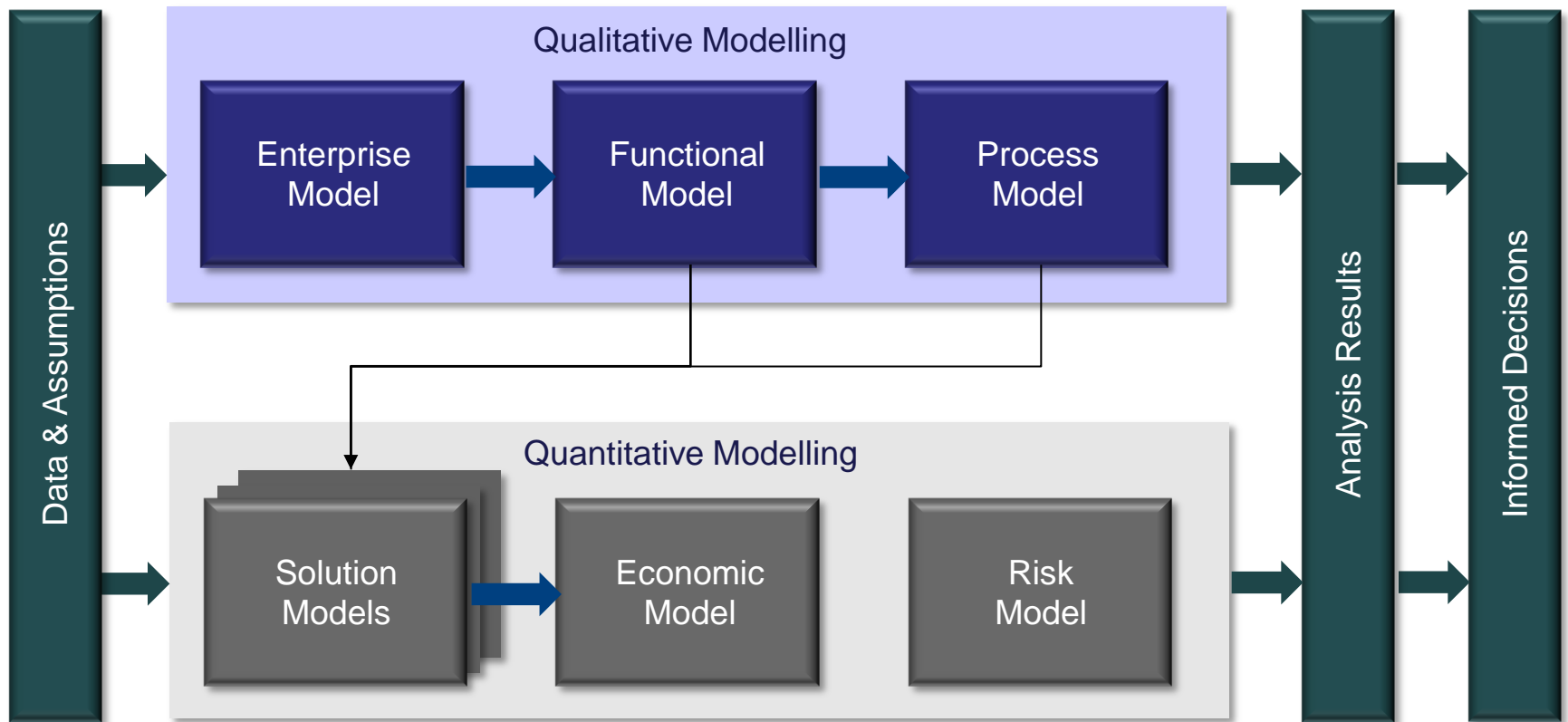
# Analysis & Modelling Relationship



- Natural part of thinking
  - ▶ Analyse, model, compare & contrast
- Increase in complexity requires more 'brain power'
- Models help us understand and manipulate
  - ▶ Graphical models provide visual clarity
  - ▶ Mathematic models aid detail understanding and manipulation
- Complex situations require complex solutions



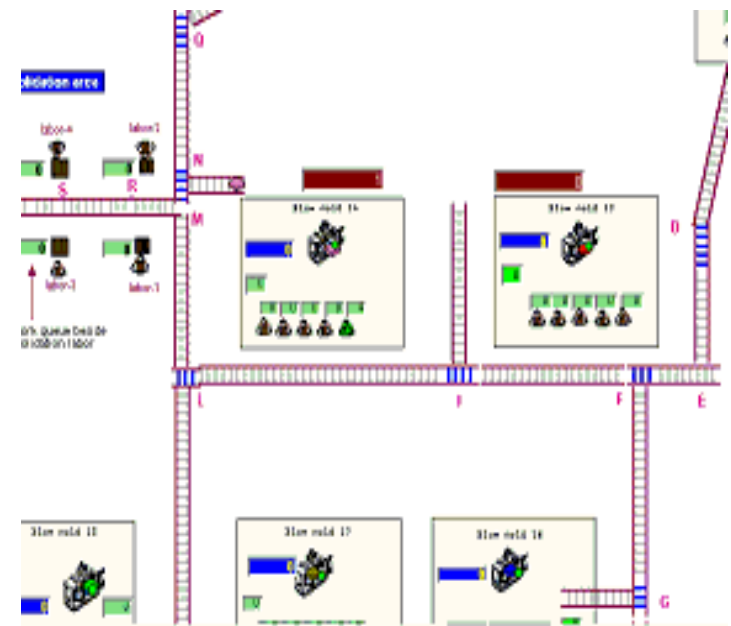
# Support Service Design - Different Modelling Activities



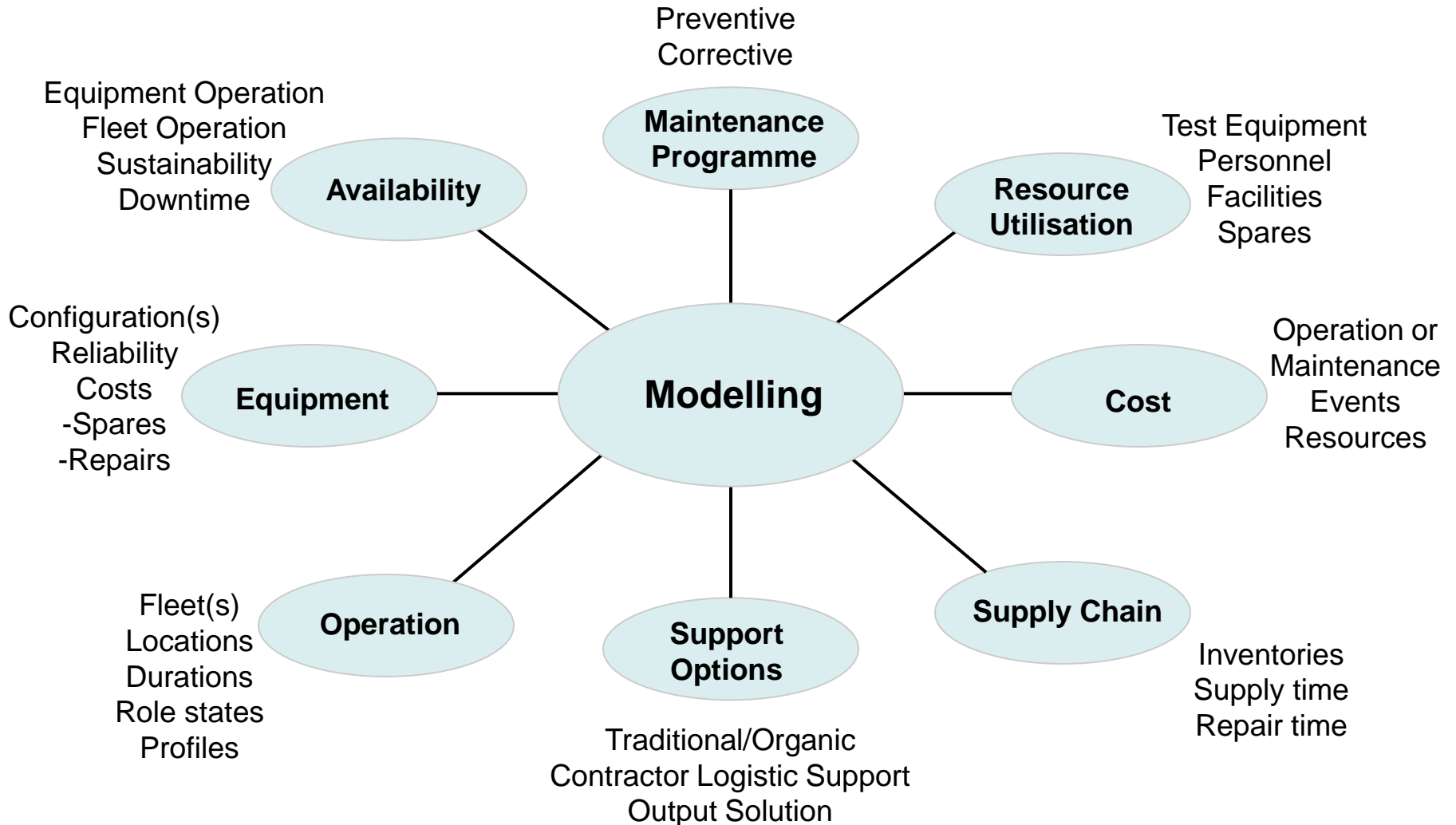
- Capture an illustrative view of the operation
  - ▶ High level operation or 'enterprise' view
  - ▶ Functional Model
  - ▶ Business Process Model
- Benefits
  - ▶ Provide visual clarity
  - ▶ Identify scope of responsibilities
  - ▶ What should be done & who will do it



- Deterministic
- Stochastic
  - ▶ Dynamic simulation
    - Virtual representation
- Benefits
  - ▶ Enables assessment of options
  - ▶ Enables trade-offs
  - ▶ Enables sensitivity analysis
  - ▶ Identifies how many, how often, how much
  - ▶ Aid cost estimation and prediction



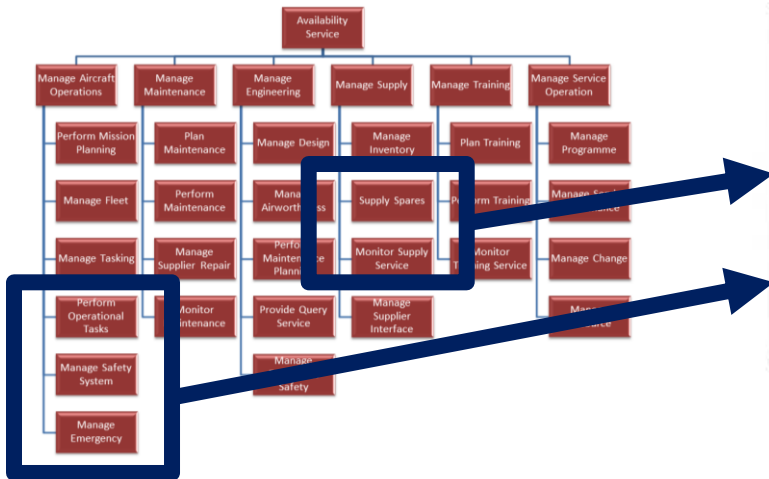
# Example of Scope





# Example Modelling Approach

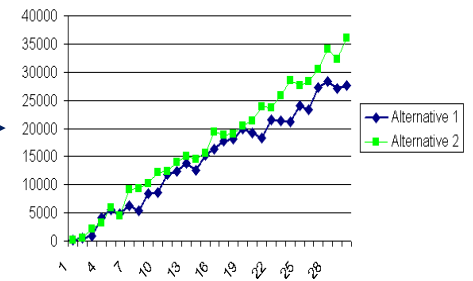
## Qualitative Model



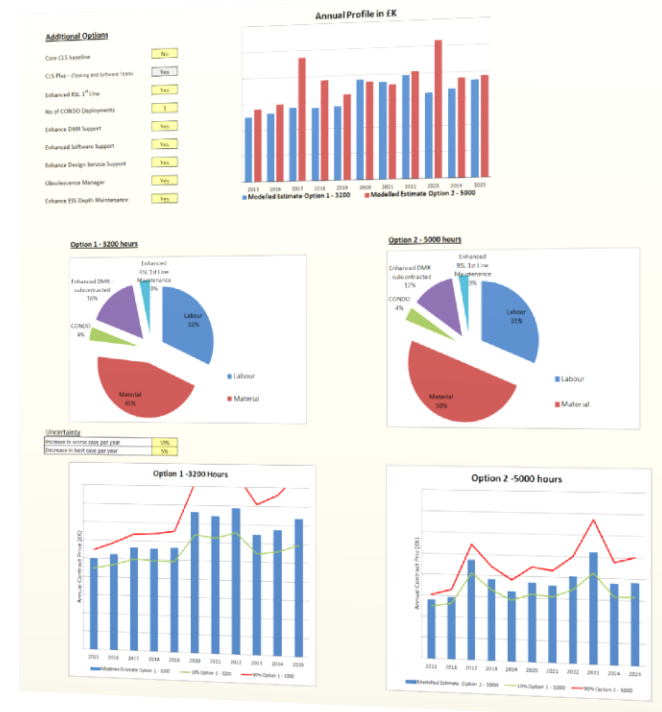
## Quantitative Model(s)



## Outputs



- Enables
  - ▶ Situation awareness
    - Sub-systems interdependencies
  - ▶ Manipulation of planning
  - ▶ Manipulation of data
- Provides
  - ▶ Virtual & dynamic visualisation
  - ▶ Graphical outputs
  - ▶ Understanding of options
  - ▶ Trade-off comparisons
  - ▶ Cost estimates



# Demonstration Model - Considerations

- Scaled down version of a real model
  - ▶ Commercial sensitive data
  - ▶ Aircraft but could be vehicles, ships, sub-systems, people, etc.
- Addresses some support questions
  - ▶ Potentially many more questions so model(s) can be adjusted to address others



# Demonstration Model - Considerations

Cost Outlay Over Time

Fleet &  
Availability

Maintenance

Facilities

Spare  
Parts

Maintenance  
Staff

Support  
Equipment

Engineering  
Support

Maintenance  
Staff  
Training

## 2 Fleet Utilisation Options

Option 1 - 3,000 Op Hrs

Available\_For\_Use



In\_PrevMaint

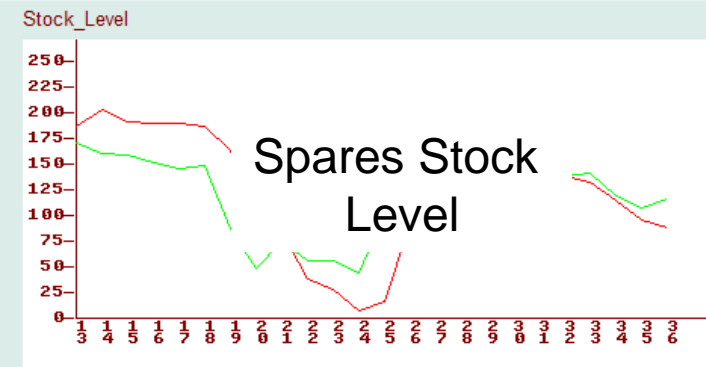
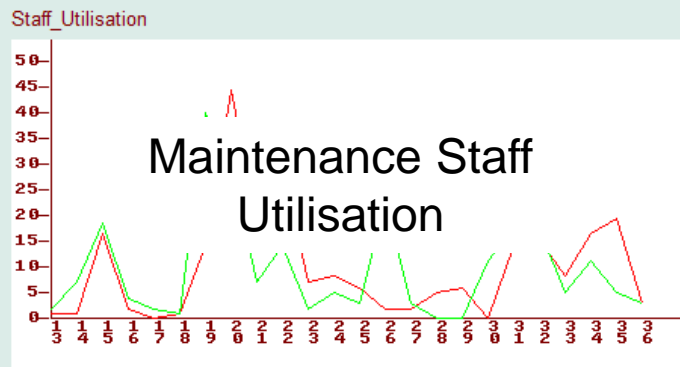
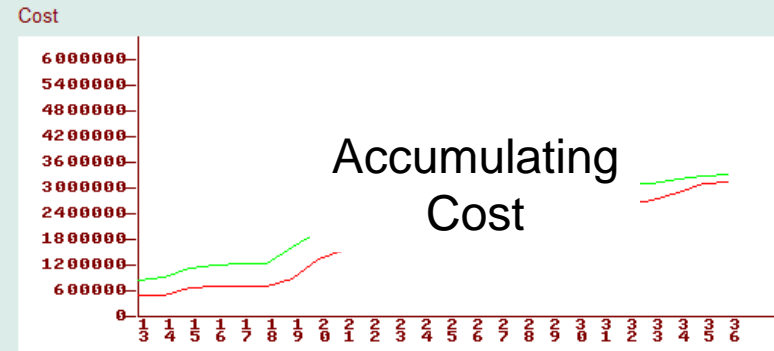
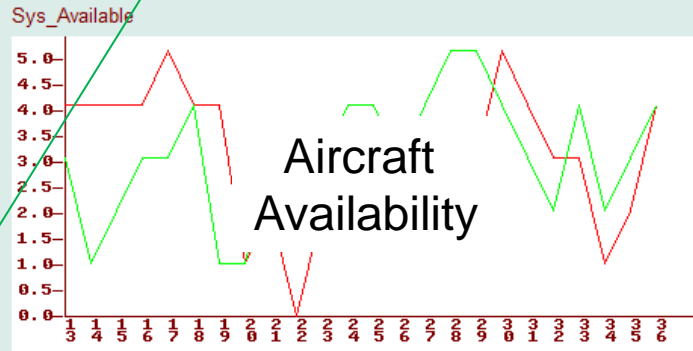


Option 2 - 5,000 Op Hrs

Available\_For\_Use



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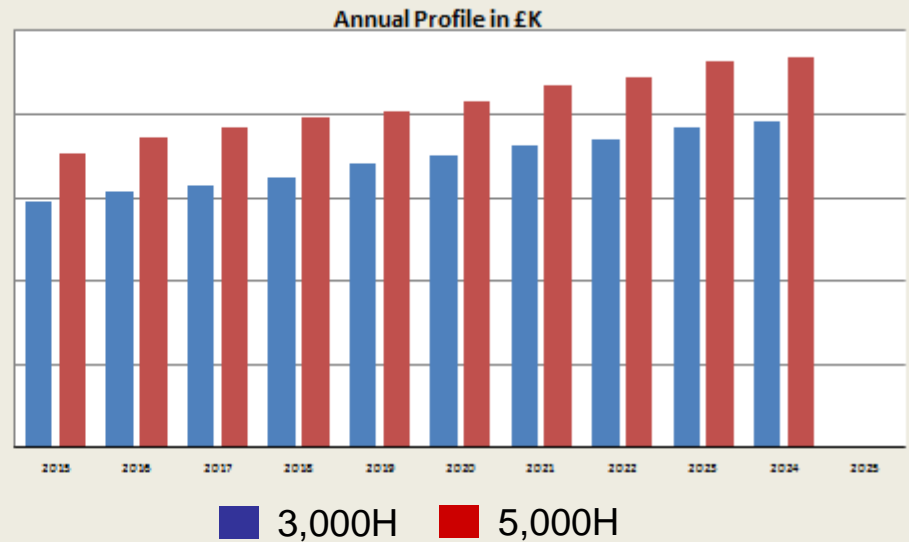


- Fleet of 5 aircraft operating over 5 years
  
- Required;
  1. Understanding of the planned and unplanned maintenance impact on availability
  
  2. Quantity and cost of resource required to perform maintenance
  
- To aid analysis the following were used;
  - Deterministic spread-sheet model
  - Stochastic simulation model

- Spread-sheet model provided estimated use of resource and cost of each utilisation option for the 5 year operation
- Simulation model used to establish a visual understanding of downtime, smooth out peaks and troughs and to obtain statistical confidence

## Additional Options

Core Support Team	<input type="text" value="Yes"/>
Core Plus (tasking and Software team)	<input type="text" value="No"/>
No of FSE Deployments	<input type="text" value="0"/>
Enhance Support	<input type="text" value="No"/>
Enhance System Engineering and Depth	<input type="text" value="No"/>
Enhanced Software Support	<input type="text" value="No"/>
Support to Authority First Line	<input type="text" value="No"/>



MS Excel spread-sheet model



# Demonstration Model

## Option 1 - 3,000 Op Hrs

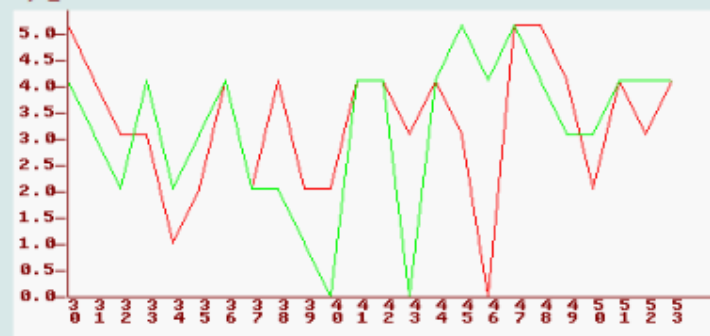
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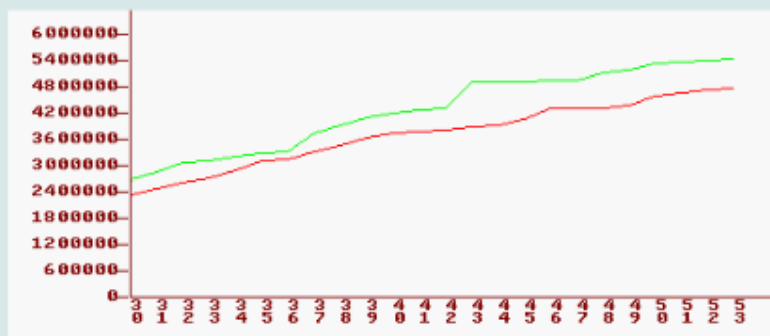
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Sys\_Available



Cost



## Option 2 - 5,000 Op Hrs

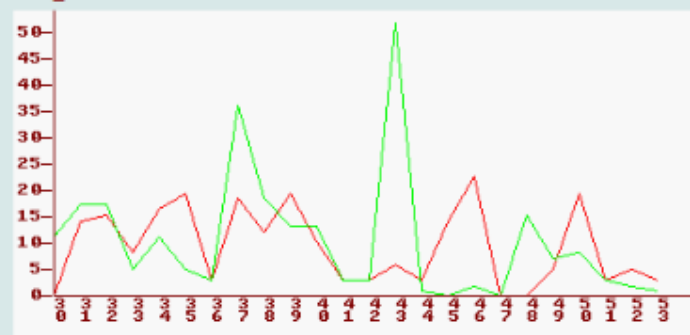
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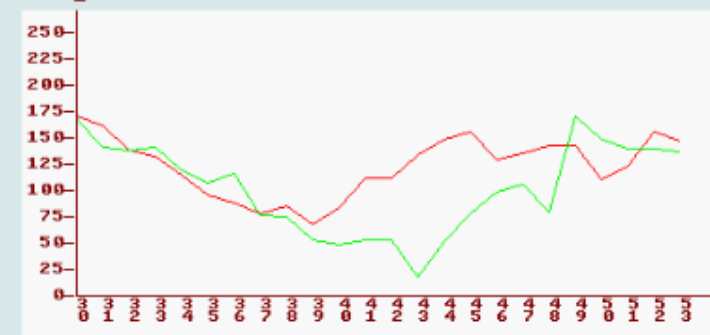
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Staff\_Utilisation



Stock\_Level



This provided a more realistic interpretation of aircraft availability, resource utilisation and cost profile.

## Option 1 - 3,000 Op Hrs

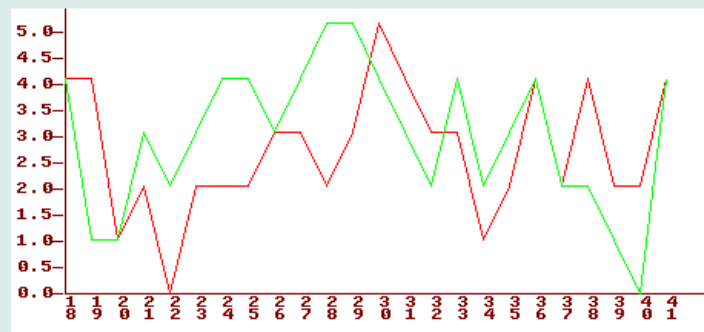
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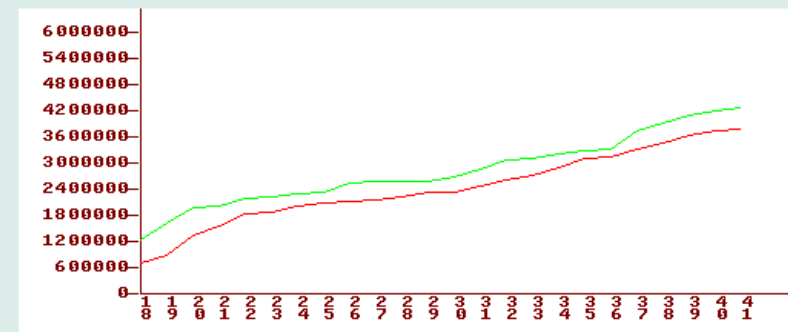
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Sys\_Available



Cost



## Option 2 - 5,000 Op Hrs

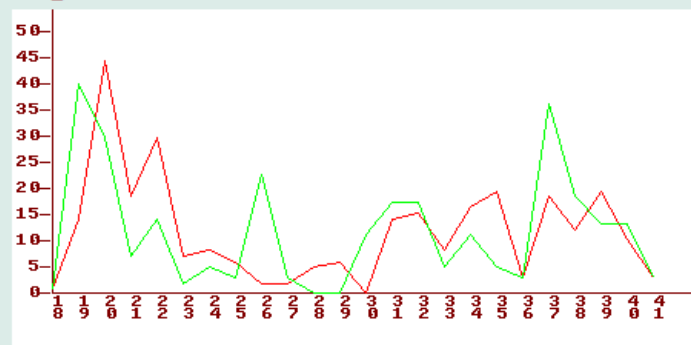
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Staff\_Utilisation



Stock\_Level



Initial simulation identified:

- Excessive equipment downtime
- Surge in maintenance staffing
- Over provision of spares

Option 1 - 3,000 Op Hrs  
Baseline

Available\_For\_Use

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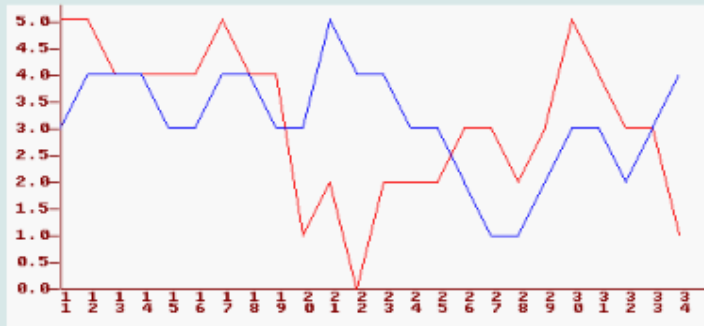
Option 3 - 3,000 Op Hrs  
Managed

Available\_For\_Use

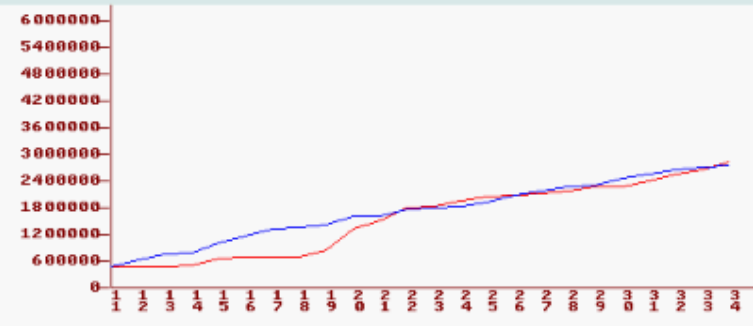
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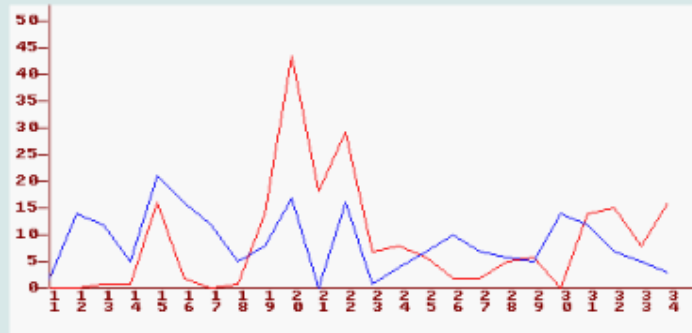
Sys\_Available



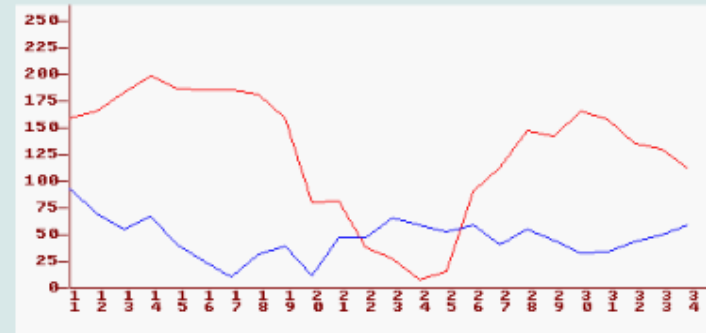
Cost



Staff\_Utilisation



Stock\_Level



- The Option 1 Maintenance Plan was adjusted to address the issues and a new option (3) was established. The revised maintenance plan for Option 3 showed:
  - Increased aircraft availability
  - Improved staff utilisation for Depth maintenance
  - Reduced stock holding

- Ability to adjust plans in virtual environment
  - ▶ No exposure to cost & risk
  
- Randomisation of:
  - ▶ Flying hour profiles – fleet and individual aircraft
    - Analyse flying hour bandwidth / surge
  - ▶ Maintenance planning - within approved schedule tolerances
  - ▶ Manpower availability
  - ▶ Facility utilisation
  - ▶ Spares failure rates
  - ▶ Obsolescence
  
- Closer to a ‘reality’ view of events

- Deployment Planning
  - ▶ Address interactions & dependencies
  - ▶ Visualise timeline
  
- Support operation adjustment
  - ▶ Feedback from actual operations
  - ▶ Re-model areas of issue or concern
  - ▶ Address different questions
  - ▶ Use modelling outputs to inform adjustments
    - 'Fine tuning'



- Clarify scope and responsibilities
- Aid optimisation of operations
- Enable a focus on areas of uncertainty
- Aids answering questions such as;
  - ▶ Can required capability & availability be achieved?
  - ▶ Can expectations and budget be met?
- Reduces risk
  - ▶ The plan will work
  - ▶ Availability/Capability can be achieved
  - ▶ Confidence in the estimated cost



## Prediction with Confidence

- Need for Enhanced Planning
- Support Service Design
- Deployment Planning
- Modelling
  - ▶ Demonstration
- Benefits
- Techniques & tools proven – future use



- Julian Dayment & Mark Atton
- More information - Persides stand



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Value.

“Consistently deliver innovative value added solutions across each of our service offerings.”

Trust.

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