

Training Services

Supporting the Development of Operational Capability



Persides provides specialist Training and Human Factors services to major corporations and government bodies in the UK and overseas.

Persides has developed an excellent reputation for providing robust and effective Training solutions for complex military, safety-related or mission-critical capabilities.

Delivering Trained Competence

Persides specialises in delivering complete training solutions designed to improve individual, team and collective performance. Our clients often work in challenging environments, where operational effectiveness and safety are critically dependent on competent people, who are appropriately trained, equipped and tasked.

Persides uses comprehensive analysis processes that ensure recommended training solutions deliver the desired operator and maintainer performance. Our analysis processes identify the training requirements of the target audience, evaluate media options, objectively quantify resource demand and specify cost-efficient training solutions.

The design and delivery of both traditional and highly innovative training solutions is a particular strength of Persides which employs experienced course designers and qualified instructors from broad military and commercial backgrounds.

Persides is able to offer a complete end-to-end service in terms of analysis, design and delivery which enables a consistent approach throughout the training life-cycle. This is essential in ensuring that training is delivered to the users in a structured and timely manner whilst also maintaining a cost-effective solution.

Persides is an independent company with no bias towards particular training systems and nor does it have a strategic or commercial relationship with a training systems' manufacturer.

Training Effectiveness and Cost-Efficiency

The ongoing reduction in equipment support budgets, together with the operational and environmental pressures that restrict the use of the real equipment for training, presents a unique challenge to deliver cost-efficient media options whilst maintaining training standards. The media analysis techniques employed by Persides' will offer our clients a training solution that:

- Maintains the effectiveness of training
- Reduces both recurring and non-recurring costs
- Reduces technical and time-related training risks
- Maintains individual and unit operational effectiveness
- Objectively quantifies resource demand

Cost-Benefit Analysis

Persides is conversant with the UK MoD requirement that TNA outputs are to provide a comparison of present day cost value of a training option against other options as defined by the HM Treasury Green Book.

To support the cost-benefit analysis within TNAs, Persides has developed a database that allows us to record and reuse data relating to capital, manpower, infrastructure and support costs over the projected life cycle of a training system. The database can be tailored to meet the particular study requirements.



Persides offer the knowledge and experience to identify and deliver Training solutions that are highly effective and cost efficient.

Solutions with the appropriate fidelity to address the needs of operators and maintenance personnel offer the following advantages:

- **Reduces the overall training time**
- **Reduces the demand for workplace training**
- **Prevents delays in an individual achieving the required workplace standard**
- **Supports the operational effectiveness of a Unit/Business**

Our Experience

Persides has applied its Training experience to develop a range of innovative tools to enhance the analysis and design process including a fidelity analysis methodology which evaluates the fidelity requirements of task characteristics, rather than of the tasks themselves. This approach supports accurate quantification of low and high fidelity training options, increasing the cost-effectiveness of the selected training solution.

We have developed a fully customisable, resource demand model for quantifying all of the key resources required to support the training need. The resource demand model and the fidelity analysis methodology have been used successfully to support the analysis, design and delivery phases of several Training programmes for UK and overseas clients including:

- C-17 Aircrew and Maintenance Training
- Soldier Systems Radio
- Future Lynx Aircrew and Maintainer
- UK Military Flying Training System (UKMFTS)
- Hawk Instructor Training
- United Arab Emirates Armed Forces Training Systems
- British Nuclear Fuels Limited Safety Case Training
- Future Infantry Soldier Technology (FIST) Training
- Unmanned Aerial Vehicle (UAV) UORs Training
- GNER driver training

Persides is qualified under the DE&S Framework Agreement for Technical Support (FATS 3) to provide a full range of Training services, from Training Needs Analysis (TNA) through to Training Delivery.

Why Persides?

Persides is a growing force in the defence, security and aerospace markets offering high calibre consultancy services and innovative technology products for the electronic systems and software sector. Persides is an independent and proactive company that is committed to understanding our customer needs and delivering customer satisfaction.

How our expertise can help you

Persides meet the challenges of Training in today's environment by providing:

- Expertise in training needs analysis and human factors integration
- Knowledge elicitation and information extraction skills
- An understanding of the military ethos, protocols, command and training service structures
- Highly experienced Training design specialists
- Fully qualified and experienced Training instructors

Persides is able to tailor the analysis process to meet client needs and budgets, whilst complying with relevant mandatory standards and formal methods such as that described by the Defence Systems Approach to Training Quality Standard (DSAT QS).

Persides' adopts a systematic process for identifying, tracking and resolving human-related issues ensuring a balanced development of both technological and human aspects of capability.

By integrating our extensive, proven experience in the core disciplines of Training and Integrated Logistic Support (ILS), Persides is able to identify and deliver training and support solutions that will deliver desired performance improvements and enhance the development of operational capability.

The discipline and rigour in its Training Services, combined with effective and efficient management controls and a genuine desire to exceed client expectations allows Persides to deliver a flexible, high-quality service, sensitive to evolving requirements.

Persides

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