

# Supply chain solutions for defence and security

Global support for land, sea and air



Wincanton is the UK's leading provider of end-to-end supply chain solutions to defence and security organisations. We deliver value, operational excellence, innovation and high performance to every customer relationship.

**Wincanton.**

Global support for land, sea and air.



# Global logistics expertise to support the defence and security industries.

Wincanton designs, implements and manages secure, cost-efficient supply chains for many of the world's leading land, sea and air defence manufacturers. We help them operate more efficiently, effectively and safely in a highly competitive and compliance-driven sector.

Our expert services cover the whole global supply chain end-to-end from collection or receipt of defence products through to secure recycling and encompass specialised storage and distribution, factory logistics, protective packaging design and manufacture, consultancy, records management and security screening. We work closely with our customers delivering cost-effective solutions that continue to redefine and shape the future of defence logistics and drive down the through-life cost of equipment.

Wincanton is the UK's only SC21 Gold Award winning company.

We deliver cost-effective, integrated solutions for:

#### Through-life support

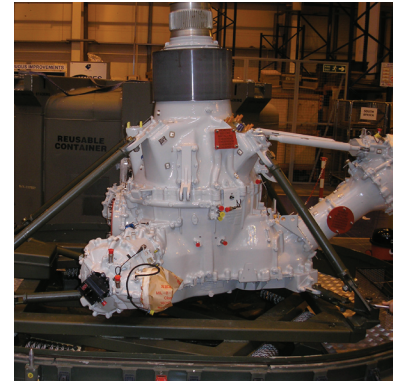
- Inbound logistics
- Warehousing services
- Transport management
- Spares and reverse logistics
- Freight forwarding

#### Production logistics

- Tooling and maintenance parts
- Post production and military packing
- Packaging design, manufacture and supply

#### International capability

- Global support
  - End to end supply chain
-



## Understanding your challenges

The products and systems you manufacture and support require highly specialised skills and knowledge – as does their storage, handling and transportation. Working in partnership to understand your challenges, we ensure that our solutions are as individual as your needs.

### Improving agility, efficiency and profitability

Running and managing a successful supply chain within the defence industry is a complex business. As well as the high value and specialist nature of the products and services involved, there are the stringent compliance standards and strict safety and security procedures to follow – without compromise.

Wincanton is here as your supply chain partner to help you identify and maximise opportunities. We deliver affordable, cost-effective solutions that meet your operational requirements and deliver an unparalleled level of service to both you and your customers.

And it's as much about tomorrow as it is today. Our commitment to continuous improvement ensures that we'll build on any immediate gains we make well into the future. So as your defence business grows and develops, your supply chain does too.

### A partner you can trust to deliver

By using our blend of experience and specialist expertise we're here to ensure that...

- your inbound and outbound supply chain and logistics operations work at peak efficiency – from start to finish.
- your customers have the availability they require, the traceability they demand, and the scalability they need as circumstances dictate.
- you have a cost-effective solution with the right processes and procedures in place. One that will help your supply chain operate more efficiently.
- you save time, reduce risk, and become more responsive to your customers' needs.
- your supply chain is right for your needs today and scalable to fit your needs tomorrow.



**DELIVERING THROUGH-LIFE  
SUPPORT TO AGUSTAWESTLAND.**

*Wincanton provides AgustaWestland with solutions for packaging design and manufacture, worldwide supply of outbound spares and equipment repair and returns.*

*"Working in partnership with Wincanton, we will drive down the through-life cost of equipment through more efficient solutions."*



## Supporting land, sea and air

Our extensive experience in providing logistics solutions for defence manufacturing and spares environments is supported by a strong compliance record in line with UK, NATO and US defence standards.

Our comprehensive range of solutions spans every stage of the defence supply chain, with every service being delivered with the same no-compromise attention to detail to ensure best practice.

### **Inbound logistics**

Managing component infeed and kitting from vendor to production.

### **Warehousing services**

Scalable and flexible storage solutions to respond to exacting and changing programme demands.

### **Transport management**

6,000 networked vehicles providing an integrated transport service from port to stores.

### **Spares and reverse logistics**

Covering the collection, storage and distribution of serviceable and unserviceable spares.

### **Freight forwarding**

Integrated services to enable full visibility and traceability from point of issue to point of delivery.

### **Tooling and maintenance parts logistics**

Storage, distribution and asset management of tooling, engineering and maintenance spares.

### **Post production and military packing**

Specialist on or off-site packing and outbound logistics to trade, military and export standards.

### **Packaging design, manufacture and supply**

In-house design, production and supply of high performance packaging.

### **Records management**

Secure, on and off-site storage for hard copy documents and electronic media.

### **Technical services**

Engineering inspection, x-ray scanning, IT interfaces and solution modelling.

### **Global support**

Providing value, innovation, operational excellence and sustainable high performance across all territories.

**SPECIALIST EQUIPMENT  
HANDLING FOR BAE SYSTEMS**

*Wincanton handles goods from nuts and bolts to Rolls-Royce engines for BAE Systems, compiling and shipping kits for defence aircrafts to be assembled in Saudi Arabia.*

*"Good communication between our teams helps clarify ideas."*





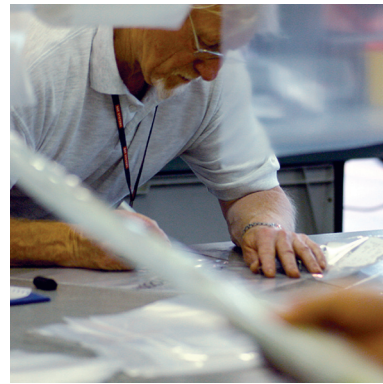
Mike Weston © MOD Crown Copyright 2011

## **A SCALABLE OPERATION FOR GENERAL DYNAMICS**

*Wincanton manages a List X approved warehouse for General Dynamics UK storing over 400,000 stock items, despatching orders and managing their reverse supply chain.*

*"This project has allowed us to increase value for money for our customers."*





## Supporting our customers globally

Defence is a global industry: production and through-life projects are rarely constrained to a single territory. With over 50 years' experience of supporting defence primes we focus on the provision of agile logistics support both in the UK and overseas.

Wincanton's defence-focused solutions have a global reach with a flexible approach to supporting our key customers internationally.

### Global packaging

We design, manufacture and source specialised protective packaging for the safe transit of equipment into the harshest environments. Our in-house packaging manufacturing centres specialise in the production of containers to withstand the most extreme temperatures and robust handling. As well as ensuring our packaging meets UK, European and US defence standards, we also take into account other issues such as reuse and recyclability.

### End-to-end security

We invest in high-tech x-ray security screening and employee vetting. This enables us to despatch components directly onto civil aircraft, streamlining the route through UK customs and saving time without compromising public safety.

### High value product care

We specialise in storing, packing, handling and moving complex and high value equipment. From small, electro-sensitive avionic devices to entire engine power packs or even naval marine turbines, you can expect the highest standards of quality control, inspection and compliance.

### Agility and service excellence

A key area of our customer focus is ensuring that we remain agile and flexible; ready to go the extra mile to meet our customers' requirements. Flexibility is essential, giving us the ability to respond to surge demands and urgent operational requirements and ensuring that your supply chain is never compromised.

In addition our customers can draw on the extensive resources of the Wincanton Group; resources geared to improving flexibility, increasing responsiveness, reducing risk and adding value at every opportunity wherever you operate and on whatever scale.

---



## Achieving excellence

To us, we are simply doing what we do best, helping our customers reach their goals easier, faster and more effectively.

### **Supply Chain 21 Gold award (SC21)**

Wincanton is the first company to be awarded the SC21 Gold Award for our Houndstone site. This award joins our five SC21 Silver Awards, all of which demonstrate our continued commitment to developing supply chains that are competitive and able to offer increased value to customers.

### **BAE Systems Chairman's Award**

In May 2011, Wincanton was recognised for its partnership with BAE Global Combat Systems-Vehicles with their Chairman's Award, for 'adding value to readiness and sustainment services'.

### **Special achievement award**

In 2010, AgustaWestland awarded Wincanton a special achievement award in recognition of 'continued high level support on site and successful migration of their raw material store to Wincanton'.

### **UKWA Team of the Year 2010**

Our defence team in Yeovil, which provides support services for AgustaWestland, was recognised as 'team of the year' in recognition of their achievements'.

### **Carbon Trust Standard**

In January 2011 Wincanton was awarded the Carbon Trust standard after reducing its carbon emissions by 4.5% over the last three years.

### **Prince Michael International Road Safety award**

In 2010 Wincanton was recognised for its 25 years of outstanding commitment to road safety. We take our responsibilities seriously and prides ourselves on having a vehicle fleet that uses the most advanced safety technologies available to reduce risk.

### **Chevron's Most Admired Carrier award**

In recognition of our partnership with Chevron, Wincanton was named the 2008 Most Admired Carrier in the Africa, Pakistan, Europe (APE) Region. In the UK alone we carried over three billion litres of fuel and travelled nearly 9.5 million miles without a single lost time injury. We also became the first European carrier to receive a commendation for our customer relations and cost leadership.

To find out how Wincanton's defence team can help improve your logistics and supply chain, please contact us:

T +44 (0)1249 710 000

E [enquiries@wincanton.co.uk](mailto:enquiries@wincanton.co.uk)

[www.wincanton.co.uk](http://www.wincanton.co.uk)

**Wincanton.**

Global support for land, sea and air.

**Wincanton**  
Methuen Park  
Chippenham  
Wiltshire  
SN14 0WT  
United Kingdom

T +44 (0)1249 710 000  
F +44 (0)1249 710 001  
E [enquiries@wincanton.co.uk](mailto:enquiries@wincanton.co.uk)  
[www.wincanton.co.uk](http://www.wincanton.co.uk)

